Shared services is a collaborative strategy about optimizing staff, equipment and facilities and other corporate or public resources across jurisdictions to improve operational efficiencies and service delivery.
How we got here-

Govt Spending:
$47.8 billion (1993)
$107.2 billion (2009)

Gross State Product:
$268 billion (1993)
$462 billion (2009)

Population:
11.1 million (1993)
11.5 million (2009)
3,962*

20,232

784,000

*Includes 251 Library Districts
A glimpse at the future-

Fiscal Gap- US GAO  “State and Local Governments’ Fiscal Outlook” April 2012

…equivalent to a 12.7 percent reduction…

The fiscal gap is an estimate of the action needed today and maintained for each year to achieve fiscal balance over the next 50 years
Ohio’s situation has been studied and well documented...

This isn’t a Partisan Issue:
▪ “Ohio’s individual cities and townships have taken on expenses that are unsustainable, and the state’s ability to assist them is limited. Regional approaches to collaboration and coordination are necessary to preserve services to Ohioans and achieve affordability.” p.19 Compact with Ohio Cities Task Force, January, 2010

This isn’t a New Issue:
▪ What the state has generally not done is step back and redesign major systems and their governance and finance structures with a goal of improving program and policy effectiveness.” Redesigning Ohio, December 2010

This is a Leadership Issue:
▪ “The Commission, as a whole, concluded from testimony and research that the citizens of Ohio, in numerous cases, already enjoy some of the benefits of collaboration currently permissible under current law. It also determined, however, that in many cases, it wasn’t the ‘rules of the game’ that inhibited cost-saving collaboration, but rather the ‘players in the game.’” Commission on Local Government Reform and Collaboration, 2010

www.beyondboundaries.ohio.gov
Our world is changing...

When the speed of change outside the organization exceeds the speed of change within ... The end is in sight!

*Jack Welch, C.E.O., General Electric*
Our world is changing...
Beyond Boundaries: A Shared Services Action Plan for Ohio Schools and Governments

- Ten Recommendations;
- Major Recommendations included in the MBR- HB 487 & HB 509;
- Regional Shared Service Centers;
- Results of the Shared Services Survey:
  - 32 types of governments identified, 5,867 potential respondents, 1,789 completed,
  - 15 Questions, 9 categories, 91 examples of types of shared services,
  - Highest rates in Technology, Joint Purchasing, Instructional Support,

www.beyondboundaries.ohio.gov
“Regionalism” (Fear Factor)
“Shared Services” (The Vision)
“Our business model has changed permanently. In order for us to maximize our service to students and our impact on the community, we need great partners.

If shared services with like-minded partners enables us to do something better, faster, and cheaper, we’re compelled to consider it. My guess is in some cases we’ll be buyers, in other cases we’ll be sellers.”

– David T. Harrison - President, Columbus State Community College.
Be Aggressive and Connect the dots...
“Budget Bingo”
## Budget Bingo

<table>
<thead>
<tr>
<th>Organization</th>
<th>#</th>
<th>Technology</th>
<th>Administration</th>
<th>Public Works</th>
<th>Public Safety</th>
<th>Education</th>
<th>Support</th>
<th>Economic</th>
<th>Development</th>
<th>Human Services</th>
<th>Health</th>
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<th>Facilities</th>
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<td>County Office (Auditor, Recorder, Treasurer)</td>
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<td>College or University</td>
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Library Success-

- SEO Library Center
  - 86 libraries, 193 locations, 45 counties
  - Symphony Software- WOW!
  - Statewide Resource Sharing
  - Library for the Blind
  - OPLIN
  - Libraries Connect Ohio
  - Every Child Ready to Read

- Questions/Ideas-
  - Full list of consortia- and add examples to Skinny Ohio
  - Health Care Pooling
  - Shared Facilities
  - Shared Staffing
State Support (Tools)

- Beyond Boundaries.ohio.gov
- SkinnyOhio.org (Auditor of State Dave Yost)
- Local Government Innovation Program
- Public Notice Website and Public Notice Newspaper Publishing
- DAS Office of Information Technology
- Public Employees Health Care Program
- Joint Purchasing Portal
- Local Government Debt Collection- Attorney General
Beyond Boundaries.Ohio.gov

- Report, news stories, examples, visits, links:
  http://www.beyondboundaries.ohio.gov/index.aspx
SkinnyOhio.org

- Access Tools and Information and the Shared Services Idea Center

Welcome to skinnyOhio.org

A Resource for Smarter, Streamlined Government
Ohio’s fiscal reality demands - and its citizens deserve - clean, accountable and efficient government. skinnyOhio.org is a new tool in our effort to meet this standard. Through this site, we share best practices in critical areas of government agencies that performance audits have identified as opportunities for potential savings.

READ MORE
Local Government Innovation Program

- $45 Million Fund- Access applications, results, projects, calendar here: http://development.ohio.gov/cs/cs_localgovfund.htm
Public Notice Website

- Publish first Ad in paper, then refer here. Searchable, RSS feed
  - http://publicnotice.ohio.gov,
  - http://business.ohio.gov/efiling/help/createacct.stm (Create account)
DAS Office of Information Technology (OIT)

- Specific opportunities for technology services include:
  - Shared servers/infrastructure, Data center activities/migration,
  - VoIP, Networking efforts, Virtualization and e-Mail

http://das.ohio.gov/Divisions/InformationTechnology/StateofOhioITServiceCatalog.aspx
Since July 2011, the Public Employees Health Care Program (PEHCP) has focused on three main areas.

- Advisory Committee will begin meeting soon
- DAS will propose revisions in FY14-15 budget to 9.901

The PEHCP mission is to reduce health care costs for public employers with flexibility and through the expansion of regional pooling efforts.

Findings and Alternatives for schools and local governments will be posted through Purchasing portal

For more information contact: Cheryl Reeves
Public Employees Health Care Program
614-644-8608
Cheryl.Reeves@das.state.oh.us
Joint Purchasing Portal

- Some examples of shared administrative services available through the purchasing portal:
  - Grant administration
  - Purchasing opportunities and contracts
  - Printing Services
  - HR and benefits management
  - Business services
  - Insurance
  - Food service

- Searchable site by keyword, program name or other identifiers
- Anticipated Go-Live January 2013
Debt Collection - Attorney General

- Local governments can certify debt to the Attorney General for collection when the receivable becomes 45 days past due. **ORC Section**: 131.02
- **Contact**: Sherry Phillips (Attorney General’s Office)
  
  *Phone*: (614) 466-5160
  
  *Email*: sherry.phillips@ohioattorneygeneral.gov
Be Creative
Job-A-Bego
Autism program grabs state's attention
Nine counties share therapy program

COLDWATER - A blonde-haired boy happily bounced on playground equipment in the park as his therapist told his story.

Before the child's parents were introduced to the Play and Language for Autistic Youngsters Project, the 3-year-old frequently buried his head in the carpet, kept to himself and would not talk, Colleen Zunk said. Weeks
Questions? Contact me

Randy.Cole@obm.state.oh.us
614-949-1182
Twitter: @crandycole

www.beyondboundaries.ohio.gov